



PLANTERRA®

Since 1973

Planterra Partner Program

Partners are a geographically diverse collection of pre-qualified contractors working with Planterra. The Planterra Partner Program is designed to serve customers who request or require a national service contract for interior landscaping and or interior holiday decorating.

How to become a Planterra Partner

To become a Planterra Partner you must first fill out the Planterra [Pre-Qualification Form](#). Once we receive your company information Planterra will store the information in a database and you will be alerted to bid on upcoming projects in your area.

About the Partners

- Partners competitively bid for work.
- Partners are not charged to participate.
- Partners are measured by performance and cost-effectiveness.

Encouraged Partner Profile

- 100% Owner Operated
- 100% Locally Owned
- In business more than 5 years

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Services Provided by Planterra Partners

- Interiorscape installation
- Interiorscape Maintenance
- Interiorscape Pest Management
- Holiday Decorating
- Replica Plant Installation



FAQ

What is the Planterra Partner?

A Planterra Partner is a qualified contractor that has been awarded a contract by Planterra to perform work for a specific project according to Planterra guidelines.

Is there a fee to participate?

There are no fees to participate.

Who should apply?

Experienced, owner-operated interior landscape contractors who are looking for creative ways to generate new business.

What is expected from Partners?

Qualified partners are required to perform the work on time, with integrity and be attentive to detail and quality.

How does Planterra monitor quality?

Quality control measures are specific for each project and location. Some control measures include required adherence to a formal standards book, submittals of digital photographs, inventory audits and site inspections.

What should I expect as a Partner?

If an opportunity arises within your geographic service area, Planterra may invite qualified partners to bid on the contract for installation and horticultural services. Opportunities are typically for branch or satellite locations of a national or multinational customer. Partners may also receive occasional leads and referrals for single location prospects (such hand-offs are not part of the Partner Program).